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APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.	
10/651,308	08/29/2003	Toyoji Ikezawa	116692004200	9025	
	7590 08/19/200 2 FOERSTER LLP	8	EXAMINER		
1650 TYSONS BOULEVARD			ANDERSON, FOLASHADE		
SUITE 400 MCLEAN, VA	22102		ART UNIT	PAPER NUMBER	
			3623		
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Please find below and/or attached an Office communication concerning this application or proceeding.

The time period for reply, if any, is set in the attached communication.

Application No. | Applicant(s) | 10/651,308 | IKEZAWA ET AL. | Examiner | Art Unit | 70 | Applicant | 10/651,308 | Art Unit |

	FOLASHADE ANDERSON	3623	
The MAILING DATE of this communication app	ears on the cover sheet with the c	correspondence ac	ldress
Period for Reply			
A SHORTENED STATUTORY PERIOD FOR REPLY WHICHEVER IS LONGER, FROM THE MAILING DV. - Extensions of time may be available under the provisions of 37 CFR 1.3 - If NO period for regly is specified above, the maximum statutory period we for the provision of 37 companies of the specified above, the maximum statutory period we fail to the provision of 37 cm and the specified above, the maximum statutory period we fail to the provision of 37 cm and 18 cm and	TE OF THIS COMMUNICATION 6(a). In no event, however, may a reply be tin ill apply and will expire SIX (6) MONTHS from cause the application to become ABANDONE	N. nely filed the mailing date of this o D (35 U.S.C. § 133).	
Status			
1) Responsive to communication(s) filed on 07 Ma	ay 2008.		
2a)⊠ This action is FINAL. 2b)☐ This	action is non-final.		
3) Since this application is in condition for allowan	ce except for formal matters, pro	secution as to the	merits is
closed in accordance with the practice under E	x parte Quayle, 1935 C.D. 11, 45	53 O.G. 213.	
Disposition of Claims			
4) Claim(s) 1-11 is/are pending in the application.			
4a) Of the above claim(s) is/are withdraw	n from consideration.		
5) Claim(s) is/are allowed.			
6)⊠ Claim(s) 1-11 is/are rejected.			
7) Claim(s) is/are objected to.			
8) Claim(s) are subject to restriction and/or	election requirement.		
Application Papers			
9) The specification is objected to by the Examiner			
10)⊠ The drawing(s) filed on <u>07 May 2008</u> is/are: a)		by the Examiner.	
Applicant may not request that any objection to the		-	
Replacement drawing sheet(s) including the correcti			FR 1.121(d).
11) The oath or declaration is objected to by the Ex		•	
Priority under 35 U.S.C. § 119			
12) Acknowledgment is made of a claim for foreign	priority under 35 U.S.C. & 119(a))-(d) or (f)	
a) ☐ All b) ☐ Some * c) ☐ None of:	priority arradi do Greior 3 110(a)	, (4) 0. (.).	
1. Certified copies of the priority documents	have been received.		
2. Certified copies of the priority documents		on No.	
Copies of the certified copies of the prior			Stage
application from the International Bureau	•		- 0
* See the attached detailed Office action for a list of	of the certified copies not receive	ed.	
Attachment(s)			

Attachment(s) 1) ☑ Notice of References Cited (PTO-892) 2) ☑ Notice of Draftsperson's Patient Drawing Review (PTO-948) 3) ☐ Information Displacence Obstament(fs) (PTC/05/09)	4) Interview Summary (PTO-413) Paper Nots/Mail Date. 5.) Neitice of Informal Paler L Application	
Paper No(s)/Mail Date	6) Other:	
LC Detect and Tendence to Office		

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DETAILED ACTION

This Final office action is in response to Applicant's submission filed on May 7,
 Currently, claims 1-11 are pending. Claims 1, 4, 9 and 11 have been amended.
 Claim 12 has been canceled.

Response to Amendment

- Applicant's amendments to figure 2 and the specification with regards to the reference numbers are sufficient to overcome the drawing objection set forth in the previous office action.
- Applicant's cancellation of claim 12 renders the 35 U.S.C. 101 rejection set forth in the previous office action moot.

Response to Arguments

4. In the Remarks, Applicant argues in regards to the new added amendment, that Lewis et al. (U.S. Pub. No. 2002/0029194 A1) does not teach a determination on behalf of one party negotiating a deal that has not yet been completed (p.10). The Examiner respectfully submits that the newly added amendments have been addressed in the updated rejection.

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Claim Rejections - 35 USC § 103

5. The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:

(a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.

The factual inquiries set forth in *Graham* v. *John Deere Co.*, 383 U.S. 1, 148 USPQ 459 (1966), that are applied for establishing a background for determining obviousness under 35 U.S.C. 103(a) are summarized as follows:

- Determining the scope and contents of the prior art.
- 2. Ascertaining the differences between the prior art and the claims at issue.
- Resolving the level of ordinary skill in the pertinent art.
- Considering objective evidence present in the application indicating obviousness or nonobviousness.
- 6. This application currently names joint inventors. In considering patentability of the claims under 35 U.S.C. 103(a), the examiner presumes that the subject matter of the various claims was commonly owned at the time any inventions covered therein were made absent any evidence to the contrary. Applicant is advised of the obligation under 37 CFR 1.56 to point out the inventor and invention dates of each claim that was not commonly owned at the time a later invention was made in order for the examiner to consider the applicability of 35 U.S.C. 103(c) and potential 35 U.S.C. 102(e), (f) or (g) prior art under 35 U.S.C. 103(a).

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 Claims 1 and 4 are rejected under 35 U.S.C. 103(a) as being unpatentable over Haris et al. (U.S. Pub. No. 2001/0013004 A1) in view of Lewis et al. (U.S. Pub. No. 2002/0029194 A1) and Ephrati et al (US 7,296001B1).

Regarding to claim 1, Haris et al. discloses the invention substantially as claimed. Haris et al. discloses a data collection supporting system which includes a server which collects data regarding to deals from terminal devices (i.e. computers) (paragraph [0027], lines 1-3) being connected to said server via a network (paragraph [0022], lines 3-5), comprising: data input (i.e. submit) means for inputting the deal data collected by a sales agent to said server via said network (paragraph [0010], lines 3-5); data storing means for storing the deal data input by said data input means (paragraph [0047], lines 4-7); data analyzing means for analyzing the deal data stored by said data storing means (paragraph [0008], line 7, paragraph [0010], lines 6-8).

However, Haris et al. does not disclose data analyzing means for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed or not on behalf of one party negotiating a deal that has not yet been completed; and failure notification means for notifying said sales agent that the input deal data have failure.

Ephrati et al. discloses data analyzing means (i.e. examines) for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed (i.e. incomplete) or not on behalf of one party of one party negotiating a deal (i.e. offer) (col. 15, lines 11-17);

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It would have been obvious to one of ordinary skill in the art at the time the invention was made to include in the invention of Harris the analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed or not on behalf of one party negotiating a deal that has not yet been completed as taught by Ephrati since the claimed invention is merely a combination of old elements, and in the combination each element merely would have performed the same function as it did separately, and one of ordinary skill in the art would have recognized that the results of the combination were predictable.

Lewis et al. discloses failure notification means for notifying said sales agent (i.e. participants) (paragraph [0130], lines 1-5). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the system of Haris et al. with the feature of data analyzing means for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed or not; and failure notification means for notifying said sales agent that the input deal data have failure as taught by Lewis et al., as both Haris et al. and Lewis et al. are directed to the data collection supporting system which collects data regarding to deals from terminal devices being connected to said server via a network. The motivation for doing so would have been to notify the sales agent any deal data that have failure (i.e. missing) in order to close a deal.

Regarding to claim 4, Haris et al. discloses the invention substantially as claimed.

Haris et al. discloses a server being connected with terminal devices via a network

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(paragraph [0022], lines 3-5, FIG. 1), comprising: a data collecting unit (i.e. sales reporting module) which collects data regarding to business deals from said terminal device operated by a sales agent via said network (paragraph [0010], lines 3-5); a database which stores the deal data collected by said data collecting unit so as to be associated with information of the sales agents and customers (paragraph [0026], lines 8-10, paragraph [0047], lines 4-7); a data analyzer which analyzes the deal data stored in said database deal by deal (paragraph [0033], lines 13-15); and a message generator which generates a message; and a message transmitter (i.e. routing) which transmits the message generated by said message generator to said terminal devices (i.e. computers) operated by said sales agent via said network (paragraph [0044], lines 1-3 and 6-10).

However, Haris et al. does not explicitly disclose a data analyzer which analyzes the deal data stored in said database deal by deal to determine whether predetermined data items necessary for recognizing the status of each deal are failed or not; a message generator which generates a message representing that the collected deal data have failures when the failure is found.

Ephrati et al. discloses data analyzing means (i.e. examines) for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed (i.e. incomplete) or not on behalf of one party of one party negotiating a deal (i.e. offer) (col. 15, lines 11-16);

It would have been obvious to one of ordinary skill in the art at the time the invention was made to include in the invention of Harris the analyzing the deal data

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stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed or not on behalf of one party negotiating a deal that has not yet been completed as taught by Ephrati since the claimed invention is merely a combination of old elements, and in the combination each element merely would have performed the same function as it did separately, and one of ordinary skill in the art would have recognized that the results of the combination were predictable.

Lewis et al. discloses failure notification means for notifying said sales agent (i.e. participants) (paragraph [0130], lines 1-5). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the system of Haris et al. with the feature of data analyzing means for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed or not; and failure notification means for notifying said sales agent that the input deal data have failure as taught by Lewis et al., as both Haris et al. and Lewis et al. are directed to the data collection supporting system which collects data regarding to deals from terminal devices being connected to said server via a network. The motivation for doing so would have been to notify the sales agent any deal data that have failure (i.e. missing) in order to close a deal.

 Claims 2, 3, 5, 7 and 8 are rejected under 35 U.S.C. 103(a) as being unpatentable over Haris et al. (U.S. Pub. No. 2001/0013004 A1) in view of Lewis et al.

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(U.S. Pub. No. 2002/0029194 A1) and further in view of Regan (U.S. Pat. No. 6,898,574 B1).

Regarding to claims 2 and 5, Haris et al. and Lewis et al. discloses the invention substantially as claimed. However, Haris et al. and Lewis et al. do not explicitly disclose wherein, said failure notification means notifies said sales agent to collect information for the failed data items (as per claim 2) and wherein, said message generator generates the message for requesting said sales agent to collect information regarding to the failed data items from the customer (as per claim 5). Regan teaches providing notification (i.e. electronic communication) to include information (column 3, lines 54-58) for the sales agents to complete their assignment task. It is common knowledge in the prior art for the information to include ways sales agents collect information for the failed (i.e. missing) data items. Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the system and server of Haris et al. and Lewis et al. with the feature of wherein, said failure notification means notifies said sales agent to collect information for the failed data items (as per claim 2) and wherein, said message generator generates the message for requesting said sales agent to collect information regarding to the failed data items from the customer (as per claim 5) as taught by Regan, as Haris et al., Lewis et al. and Regan are directed to the system and server for data collection. The motivation for doing so would have been to notify the sales agent to collect failed data items in order to continue with the sales transaction.

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Regarding to claim 3, Haris et al. and Lewis et al. do not disclose wherein, said failure notification means notifies said sales agent of know-how for getting information out of a customer. Regan teaches providing electronic communication to sales agents (column 3, line 44) know-how (i.e. instructions) required by the sales agents to gather information out of a customer (column 3, lines 54-58). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the system of Haris et al. and Lewis et al. with the feature of wherein, said failure notification means notifies said sales agent of know-how (i.e. instructions) for getting information out of a customer as taught by Regan, as Haris et al., Lewis et al. and Regan are directed to the data collection supporting system. The motivation for doing so would be to guide the sales agent how to gather failed data.

Regarding to claim 7, Haris et al. and Lewis et al. discloses the invention substantially as claimed. Haris et al. discloses said database (paragraph [0047], lines 4-7); said data analyzer analyzes the deal data stored in said database (paragraph [0008], line 7, paragraph [0010], lines 6-8, paragraph [0033], lines 13-15); and said message transmitter (i.e. routing) (paragraph [0044], lines 1-3 and 6-10). However, Haris et al. and Lewis et al. do not explicitly disclose wherein, said database further stores know-how data representing know-how for getting information out of a customer; said data analyzer analyzes the deal data stored in said database to select know-how data; and said message transmitter transmits the know-how data selected by said data analyzer to said terminal device operated by said sales agent. Regan teaches providing

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electronic communication to sales agents (column 3, line 44) know-how (i.e. instructions) required by the sales agents to gather information out of a customer (column 3, lines 54-58). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the system of Haris et al. and Lewis et al. with the feature of wherein, said database further stores know-how data representing know-how for getting information out of a customer; said data analyzer analyzes the deal data stored in said database to select know-how data; and said message transmitter transmits the know-how data selected by said data analyzer to said terminal device operated by said sales agent as taught by Regan, as Haris et al., Lewis et al. and Regan are directed to a server being connected with terminal devices via a network. The motivation for doing so would be to guide the sales agent how to gather failed information out of a customer.

Regarding to claim 8, Haris et al. and Lewis et al. do not disclose wherein substantially as claimed. However, Haris et al. and Lewis et al. do not disclose wherein said data analyzer analyzes the deal data stored in said database to determine whether the deal concerned should be continued or not. Regan teaches electronic communication and access for providing sales agents information as may be required by those sales agents to complete their assignment task (column 3, lines 54-58). It is common knowledge in the prior art for the information to include whether the deal concerned should be continued or not. Therefore, it would have obvious to one having ordinary skill in the art at the time the invention was made to combine the server of Haris et al. and Lewis et al. with the feature of wherein, said data analyzer analyzes the

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deal data stored in said database to determine whether the deal concerned should be continued or not as taught by Regan, as Haris et al., Lewis et al. and Regan are directed to a server being connected with terminal devices via a network. The motivation for doing so would have been to guide the sales agent whether the deal concerned should be continued or not.

 Claims 9 is rejected under 35 U.S.C. 103(a) as being unpatentable over Haris et al. (U.S. Pub. No. 2001/0013004 A1) in view of Ephrati et al (US Patent 7,296,001 B1) and Regan (U.S. Pat. No. 6,898,574 B1).

Regarding to claim 9, Haris et al. and Ephrati et al discloses the invention substantially as claimed. Haris et al. discloses a data collecting method for collecting data of business deals in a computer system including computers being connected from each other via a network (paragraph [0021], lines 1-9, paragraph [0027], lines 1-3), comprising the steps of: collecting the deal data from a sale agent (paragraph [0010], lines 3-5); storing the collected deal data in a database (paragraph [0047], lines 4-7); and analyzing the deal data in said database deal by deal (paragraph [0008], line 7, paragraph [0010], lines 6-8). Ephrati et al. discloses data analyzing means (i.e. examines) for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed (i.e. incomplete) or not on behalf of one party of one party negotiating a deal (i.e. offer) (col. 15, lines 11-16). However, Haris et al. and Ephrati et al. do not explicitly disclose notifying said sales agent that the deal data should be fulfilled, and requesting said

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sales agent to collect the failed information from a customer with notifying said sales agent of tips for getting information out of the customer, in a case where it is determined that the predetermined data items are failed. Regan teaches providing notification (i.e. electronic communication) to include information (column 3, lines 54-58) for the sales agents to complete their assignment task and requesting (i.e. electronic communication) to sales agents (column 3, line 44) tips (i.e. instructions) for getting information out of a customer (column 3, lines 54-58). It is common knowledge in the prior art for the information to include notification for sales agents to collect information for the failed (i.e. missing) data items. Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the method of Haris et al. and Lewis et al. with the feature of notifying said sales agent that the deal data should be fulfilled, and requesting said sales agent to collect the failed information from a customer with notifying said sales agent of tips for getting information out of the customer, in a case where it is determined that the predetermined data items are failed as taught by Regan et al., as Haris et al., Ephrati et al., and Regan are directed to the method for collecting data of business deals. The motivation for doing so would have been to notify the sales agent information and tips of any deal data that have failure (i.e. missing) in order to continue with a deal or not.

 Claims 6 and 10-12 are rejected under 35 U.S.C. 103(a) as being unpatentable over Haris et al. (U.S. Pub. No. 2001/0013004 A1) in view of Lewis et al. (U.S. Pub. No. 2002/0029194 A1) further in view of Regan (U.S. Pat. No. 6.898.574 B1) and

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furthermore in view of Yajima et al. (U.S. Pat. No. 5,331,543) and Ephrati et al (US Patent 7,296,001 B1).

Regarding to claim 6, Harris et al., Lewis et al. and Regan discloses the invention substantially as claimed. Haris et al. discloses wherein said data analyzer which analyzes the deal data stored in said database deal by deal (paragraph [0033], lines 13-15); said message generator which generates a message; and said message transmitter (i.e. routing) transmits the message to a terminal devices (i.e. computers) operated via said network (paragraph [0044], lines 1-3 and 6-10). Lewis discloses a data analyzer (i.e. scan) to determine whether predetermined data items necessary for recognizing the status of each deal are completed (i.e. missing data) or not (paragraph [0130], lines 1-5). However, Haris et al., Lewis et al. and Regan do not explicitly disclose wherein said message generator generates a message for requesting a supervisor of said sales agent to make business decision on the deal concerned, in a case where said data analyzer determines that the deal data concerned are completed: and said message transmitter transmits the message to a terminal device operated by said supervisor via said network together with the deal data of the deal concerned. Yajima et al. teaches a supervisor to obtain necessary information to make a decision (column 1, lines 16-19). Therefore, it would have been obvious one having ordinary skill in the art at the time the invention was made to combine the server of Harris et al.. Lewis et al. and Regan with the feature of wherein said message generator generates a message for requesting a supervisor of said sales agent to make business decision on the deal concerned, in a case where said data analyzer determines that the deal data

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concerned are completed; and said message transmitter transmits the message to a terminal device operated by said supervisor via said network together with the deal data of the deal concerned as taught by Yajima et al. as Haris et al., Lewis et al., Regan and Yajima et al. are directed to the server being connected with terminal devices via a network. The motivation for doing so would have been to notify the supervisor to make a business decision on the deal concerned.

Regarding to claim 10, Harris et al., Lewis et al. and Regan discloses the invention substantially as claimed. Lewis et al. discloses analyzing (i.e. scan) the deal data in said database to determine whether the deal data are completed or not (i.e. missing) (paragraph [0130], lines 1-5). However, Harris et al., Lewis et al. and Regan do not disclose requesting a supervisor of said sales agent to determine whether the deal should be continued or not, in a case where it is determined that the deal data for the deal concerned are completed. Yaiima et al. teaches a supervisor to obtain necessary information to make a decision (column 1, lines 16-19). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to combine the method of Harris et al., Lewis et al. and Regan with the feature of requesting a supervisor of said sales agent to determine whether the deal should be continued or not, in a case where it is determined that the deal data for the deal concerned are completed as taught by Yajima et al. as Harris et al., Lewis et al., Regan, and Yajima et al. are directed to the method for collecting data of business deals. The motivation for doing so would be for the supervisor of the organization to make the final decision regarding sales transactions.

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Regarding to claims 11 and 12, Harris et al., Lewis et al., Ephrati et al and Regan discloses the invention substantially as claimed. Harris et al. discloses a computer program product (i.e. software) for causing a computer to execute a data collecting method (paragraph [0024], lines 6-11, paragraph [0127], lines 1-3) comprising the steps of: collecting the deal data from a sale agent (paragraph [0010], lines 3-5); storing the collected deal data in a database (paragraph [0047], lines 4-7); analyzing the deal data in said database deal by deal (paragraph [0008], line 7, paragraph [0010], lines 6-8). Ephrati et al. discloses data analyzing means (i.e. examines) for analyzing the deal data stored by said data storing means to determine whether predetermined data items necessary for recognizing the deal status are failed (i.e. incomplete) or not on behalf of one party of one party negotiating a deal (i.e. offer) (col. 15, lines 11-16). Lewis discloses notifying said sales agent (i.e. participants) that the deal data should be fulfilled (i.e. missing) (paragraph [0130], lines 1-5). Regan teaches providing notification (i.e. electronic communication) to include information (column 3, lines 54-58) for the sales agents to complete their assignment task and requesting (i.e. electronic communication) to sales agents (column 3, line 44) tips (i.e. instructions) for getting information out of a customer (column 3, lines 54-58). However, Haris et al., Lewis et al., Ephrati et al and Regan and do not explicitly disclose requesting a supervisor of said sales agent to determine whether the deal should be continued or not, in a case where it is determined that the deal data for the deal concerned are completed. Yajima et al. teaches a supervisor to obtain necessary information to make a decision (column 1, lines 16-19). Therefore, it would have been obvious one having ordinary skill in the art Application/Control Number: 10/651,308 Page 16

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at the time the invention was made to combine the computer program product of Haris et al., Lewis et al. Ephrati et al, and Regan with the feature of requesting a supervisor of said sales agent to determine whether the deal should be continued or not, in a case where it is determined that the deal data for the deal concerned are completed as taught by Yajima et al., as Haris et al., Lewis et al., Regan et al. Ephrati et al, and Yajima et al. are directed to a computer program product for causing a computer to execute data collecting method. The motivation for doing so would have been to notify the supervisor to make a business decision on the deal concerned.

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Conclusion

11. Applicant's amendment necessitated the new ground(s) of rejection presented in this Office action. Accordingly, THIS ACTION IS MADE FINAL. See MPEP § 706.07(a). Applicant is reminded of the extension of time policy as set forth in 37 CFR 1.136(a).

A shortened statutory period for reply to this final action is set to expire THREE MONTHS from the mailing date of this action. In the event a first reply is filed within TWO MONTHS of the mailing date of this final action and the advisory action is not mailed until after the end of the THREE-MONTH shortened statutory period, then the shortened statutory period will expire on the date the advisory action is mailed, and any extension fee pursuant to 37 CFR 1.136(a) will be calculated from the mailing date of the advisory action. In no event, however, will the statutory period for reply expire later than SIX MONTHS from the date of this final action.

12. Any inquiry concerning this communication or earlier communications from the examiner should be directed to FOLASHADE ANDERSON whose telephone number is (571)270-3331. The examiner can normally be reached on Monday through Thursday 8:00 am to 5:00 pm EST.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Beth Boswell can be reached on (571) 272-6737. The fax phone number for the organization where this application or proceeding is assigned is 571-273-8300.

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USPTO Customer Service Representative or access to the automated information

system, call 800-786-9199 (IN USA OR CANADA) or 571-272-1000.

/Folashade Anderson/ Examiner, Art Unit 3623

/Andre Boyce/ Primary Examiner, Art Unit 3623